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TDC. This is actually one of the properties that TDC pre-owned through the Foundation. So its ownership of this was not through the University, but they are in fact the owner of this property on the City Hall Block in College Park, yes.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. And Terrapin Development is an LLC that is owned by the University and the Foundation?

MR. MAGINNIS: That is correct.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Who is the Executive Director of that?

MR. MAGINNIS: Ken Ulman.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. And what is the role of Margrave Strategies in all of this?

MR. MAGINNIS: Margrave Strategies is a company that is owned and controlled by Mr. Ulman. Beyond that, beyond that, I don't know the full answer to that question.

LIEUTENANT GOVERNOR RUTHERFORD: Are they --

MR. MAGINNIS: This transaction doesn't involve Margrave Strategies. The entity that the University is dealing with is Terrapin Development Company.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. You said you don't know -- I missed part of what you just said. You said the entity you're

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dealing with is Terrapin Development, but you didn't know the role of Margrave Strategies? Is that what you said?

MR. MAGINNIS: And that is correct. So the University is entering into a contract with TDC. I know that TDC has two members, the University and the Foundation. I know that its Executive Director is Ken Ulman. I know that Ken Ulman is the President of Margrave Strategies. If you want the storytelling to go beyond that, that's sort of the extent of my storytelling knowledge. That's all that I know.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Now --

COMPTROLLER FRANCHOT: Can I interrupt for a minute? Lieutenant Governor, can I interrupt? Because that's total news to me. I would love to put the item off and understand exactly what you just brought up, if you're interested in doing that. It certainly caught my eye. I had not seen that in the initial documents. So I'm happy to join you if --

LIEUTENANT GOVERNOR RUTHERFORD: My questions, the reason I'm asking these questions because I am concerned about potential conflicts of interest. We've had a major issue with the, and I know it's a separate entity altogether, but they still go under the moniker of the University of Maryland, which goes under, you know, a State entity and that's the University of Maryland Medical Systems. We saw --

MR. MAGINNIS: Right.

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LIEUTENANT GOVERNOR RUTHERFORD: -- some

challenges there. I'm a little concerned. I was going to ask about the Foundation as well, and who is the Executive Director of the Foundation. I think there may be some links there as well. I am very concerned. I've gotten some external complaints or concerns about Margrave and the role that they play along with the role that Mr. Ulman plays in terms of being the executive or strategy director, or something of that nature, where he has a position with the University System. It's either as a contractor or as an employee, I don't know. But I am very concerned about what is the appearance of conflicts of interest. And so for both Item 3, Item 3 and Item 4, I think it should be deferred at the very best, because I am not prepared to vote in the positive for either one of those.

COMPTROLLER FRANCHOT: I would second that, although I know Ken Ulman, obviously a lot of people do in the State. And I --

LIEUTENANT GOVERNOR RUTHERFORD: I know Ken, too. And I like him personally. But, you know, and I'm not, you know, I'm not opposed to people making money. Okay? But when it's a State entity involved, I'm just a little more concerned of, you know, the possible conflicts of interest that -- and I'll say this, you know, with Joe on the line, is my experience going back to when I was at General Services, the University System sometimes plays a little loose on things and sometimes forgets that they are a State agency. I remember having a conversation with an individual who at the time was a Vice

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President there, and he talked about the State as opposed to the University. And I had to remind him that they were a State institution. So I just get a little concerned about this. And I just, this is a sensitive area as far as I'm concerned.

MR. EVANS: As far as the University System, we realize that we are a State agency. On the procurement side, we do have our, we do have some procurement policy procedures. But those procedures do follow pretty much State guidelines. So I don't know that we would be characterized as loose --

LIEUTENANT GOVERNOR RUTHERFORD: Well --

MR. EVANS: -- we've got to do the right thing.

LIEUTENANT GOVERNOR RUTHERFORD: -- but I'm going back several years ago and just in terms of the approach. And you weren't the Vice President at that time that I'm referring to. Also, I mean, when we set up these LLCs under an entity, I'm not sure that their executive director has to file financial disclosure forms or anything of that nature, if they fall under the ethics guidelines. These are things that I really don't know. But it just doesn't sit well with me as I went through this particular project and some of the anecdotal comments I've received from people on the outside.

MR. MAGINNIS: So something --

LIEUTENANT GOVERNOR RUTHERFORD: -- more information with regard to who all is involved in this particular project. What is the role of Margrave Strategies? Who are the directors or the executive directors

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of the Foundation board? If there is some connection there, what is the involvement of Ken Ulman in his official role with the University, Director of Strategic Strategy, or something of that nature? How does this all play together? And I just, I'm a little concerned, a lot concerned.

MR. MAGINNIS: I think I understand what the Board is asking for.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Thank you.

MR. MAGINNIS: And I'm comfortable that I can provide it in a way that will make everybody comfortable here.

TREASURER KOPP: Could I just add, I do think it's worthwhile to defer these items so these questions can be addressed and the air cleared on them. This Board did acknowledge the partnership of the Foundation and the University a couple of years ago, with the creation of Terrapin, which I think has been very good for the University. But in these times, it is always good to address concerns before they become exacerbated. So I personally think the development and the use of Terrapin and its affiliates is a good thing, but agree that there are questions. I didn't know either about Margrave and would like to understand its role better. So thank you. Let me just say right -- and this is Items 3 and 4, as I understand it.

MR. MAGINNIS: Yes.

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TREASURER KOPP: Yes. I was just going to say in general about the University's items, and this is a different subject altogether, I hope when the University and its affiliates are building capital projects that will last 50 years or more, that you can tell us for each of these projects how it impacts and is impacted by the State's goals regarding energy use, renewable energy, green energy, and climate change. These are things that are going to last a long time and we have hard goals that we are, in law, addressing, and the University plays a large part in that. And it ought to be, they are not mentioned at all in these items and I think they should be mentioned in every item. So if you can continue taking that message back to the campuses, Joe, it would be very helpful.

MR. EVANS: We've tried to put them in the construction ones, the capital projects we bring down. So --

TREASURER KOPP: Well I noticed, I don't mean, I do mean to interrupt you. But sometimes you do point out that these are LEED Silver or aiming for LEED Silver. Fifty years from now LEED Silver will not be particularly helpful.

MR. EVANS: Yes, ma'am.

LIEUTENANT GOVERNOR RUTHERFORD: Let me ask --

COMPTROLLER FRANCHOT: Governor, I would move to approve the Agenda without Items 3 and 4, that they be deferred until, you know,

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the Treasurer and you and I can be briefed on what the situation is. And but I
would approve the other items, unless you have other --

LIEUTENANT GOVERNOR RUTHERFORD: I have another
question.

COMPTROLLER FRANCHOT: Oh, I'm sorry.

LIEUTENANT GOVERNOR RUTHERFORD: Item 5. Don't
move so fast. Not so fast.

COMPTROLLER FRANCHOT: I want to get back to work on
coronavirus.

LIEUTENANT GOVERNOR RUTHERFORD: Well, you've got
to collect our taxes.

COMPTROLLER FRANCHOT: Yes.

LIEUTENANT GOVERNOR RUTHERFORD: We've got to
make sure things don't fall apart while the Governor focuses on coronavirus.
Number 5, 5-RP, I'm just trying to understand the transaction. The property is
being purchased by the University of Maryland, or UMB Health Systems
Research Corp., a 501(c)(3). They are buying the property above the appraised
value, and then they are transferring or selling that property to the University at
the appraised value, a difference of \$750,000. And then the Foundation is
contributing \$75,000 to compensate the nonprofit. Why was it done this way?
Why wouldn't the University, I mean, you can only, you know, appraised value is

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what an outsider thinks the property is worth. The only, the real thing is how much the person is willing, or the owner is willing to sell it for, it tells you what the real value of the property is. So the value of the property to the University is \$550,000. Is it that the University was required to purchase only at the appraised value? Why did they have to use this process?

MR. EVANS: For this question, I have Luke Mowbray, who is the Interim Director for Real Estate and Space Management here at the University.

MR. MOWBRAY: Can everyone hear me?

LIEUTENANT GOVERNOR RUTHERFORD: Yes. Good morning.

MR. MOWBRAY: Again, this is Luke Mowbray. I am the Interim Director for Real Estate Planning and Space Management at the University of Maryland Baltimore. To answer your question, we receive guidance from the USM, the System office, on real estate transactions. The intent of having this kind of more complicated procedure, where RPC purchases it and then we purchase from RPC, is exactly what you said, to purchase the property for the appraised value and to make sure that that is the amount that the State pays for the property. So that was the intent there of having RPC purchase first, and our Foundation has been very generous and offered to make RPC whole after the transaction.

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LIEUTENANT GOVERNOR RUTHERFORD: Okay. All right.

So you wanted to stay, as far as the University was concerned, at the appraised value, okay. That's understandable. Okay. No, when I saw it, it was just a little convoluted process. So, okay. That's my last question with regard to the University System Agenda. So we have a motion, I guess, still on the table to withdraw Items 3-RP and 4-RP, and then approve the remainder of the Agenda, correct? Do we have a second on that?

TREASURER KOPP: Second.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. I'm in favor. We're all in favor. Okay. Thank you, Joe.

TREASURER KOPP: Thank you, Joe.

MR. EVANS: Thank you.

LIEUTENANT GOVERNOR RUTHERFORD: Maryland Department of Transportation. Is this going well so far?

TREASURER KOPP: Good.

LIEUTENANT GOVERNOR RUTHERFORD: There's --

COMPTROLLER FRANCHOT: Is anybody listening to us? How many people are out there?

LIEUTENANT GOVERNOR RUTHERFORD: Well, I can tell you that my Deputy Chief of Staff is looking at the Wi-Fi broadcast and she said it's coming across very well. So she's at least one participant. Normally the folks

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who run the Wi-Fi know how many people log in. I don't know if it's telling us
that at this point. Do we have Greg Slater here from --

TREASURER KOPP: Most of the people who actually watch it are
telecommuting today, teleworking.

LIEUTENANT GOVERNOR RUTHERFORD: Teleworking for
Transportation, just like State Troopers are teleworking.

MR. SLATER: Good morning. This is Greg. Can you hear me?

LIEUTENANT GOVERNOR RUTHERFORD: We have 100
people who have logged in to watch it via the webcast. So that's --

COMPTROLLER FRANCHOT: Excellent.

LIEUTENANT GOVERNOR RUTHERFORD: -- that's about I
think normal were. We'll come back to Transportation, since it appears that no
one is on from Transportation yet.

TREASURER KOPP: I think Greg --

LIEUTENANT GOVERNOR RUTHERFORD: Wait a minute.
Are you on?

MR. SLATER: Good morning. Can you hear me? It's telling me
that I can't, somebody on that end has to turn on my webcam share ability.

SECRETARY GONTRUM: We'll get right on it.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Our
systems person.

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COMPTROLLER FRANCHOT: Is that Secretary Slater?

MR. SLATER: It is.

COMPTROLLER FRANCHOT: Why don't we just go forward with audio, if possible.

MR. SLATER: I'm happy to do that.

LIEUTENANT GOVERNOR RUTHERFORD: You know, you just identify yourself and we go forward.

MR. SLATER: Absolutely. Good morning, Lieutenant Governor, Madam Treasurer, and Mr. Comptroller. For the record, my name is Greg Slater, Secretary of the Maryland Department of Transportation. The Maryland Department of Transportation is presenting 12 items today. We have a number of folks on the phone to answer any questions. One thing that I will point out specifically for you, Madam Treasurer, is this is the last procurement that you will see from us over at MTA for rolling stock that does not have an electric option to it. So, all contracts moving forward will have that option.

TREASURER KOPP: Good news, Mr. Secretary.

MR. SLATER: Thank you.

TREASURER KOPP: Very good.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. For a change, and I don't want either one of the constitutional officers to have a heart attack, I don't have any questions on this Agenda.

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COMPTROLLER FRANCHOT: Move approval, Governor. I

mean, that's, yeah. And you've noticed --

TREASURER KOPP: I have --

COMPTROLLER FRANCHOT: -- how quiet I've been during the
meeting.

LIEUTENANT GOVERNOR RUTHERFORD: I know.
Something is going on with you.

COMPTROLLER FRANCHOT: Excellent.

TREASURER KOPP: I will second that, but I do have a couple of
questions.

COMPTROLLER FRANCHOT: Sure.

LIEUTENANT GOVERNOR RUTHERFORD: Okay.

TREASURER KOPP: Brief. One, Greg, I just hope in the future
the same thing that I asked of the University, that when we see projects we will
see both their impact on and impact by climate change and impact on the energy
goals that are set out in law. There are a number of these, and you just mentioned
a very significant accomplishment. These should be noted as we go forward, but
towards electrification of the fleet and towards improvement of our capital
projects so that they are fit for the next 50 years. And that includes dealing with
problems like the taxis and Uber and Lyft at the Airport, what we are doing to

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encourage, we're encouraging traffic by bringing these people in. We have to make sure that it's in conformity with our goals, as well.

But the other question I wanted to ask, Greg, and this is unexpected and I don't expect an answer now but I'd like you to come back to us. The question has arisen about the cost to the Washington Suburban Sanitary Commission and the ratepayers of the changes they are going to have to make in major lines, major pipelines along the 270 corridor as we go forward with our project. And there have been some numbers thrown around in the press, \$2 billion cost to the ratepayers over 40 years. I'd just like to know what it's all about. So if you could have somebody come back at the next meeting it would be helpful, I think.

MR. SLATER: Sure. I can certainly address it a little bit now. We're still early in the process. We really don't know what any of those impacts will be. The utility situation on the top side of the Beltway is very different than it is on 270 where we're focused right now. I actually have a meeting set up with some leadership at WSSC to kind of talk through how we can work together. But avoidance, much like we do with some of our natural resources, is going to be our critical approach from the beginning so that we don't disrupt them any more than we have to.

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TREASURER KOPP: We would really appreciate it. Two billion sounds like a lot of money for the ratepayers to pay, and then you notice it's over 40 years, which makes a significant difference. I'd like to just get the facts out.

MR. SLATER: Sure. Absolutely. I'll be sure to prepare some materials.

TREASURER KOPP: Thank you. Thank you, Governor.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. One quick point. Well, no, I was looking at the next Agenda. I think -- did we have a motion to approve?

COMPTROLLER FRANCHOT: I would move to approve.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Second? Okay. And I think we're all in favor so we'll move on to General Services. Before Secretary Churchill comes on, Madam Treasurer, I'm going to ask Secretary Churchill about a discussion that he and I had a little while ago. I also had a conversation with Secretary Haddaway-Riccio with regard to the purchase of electric trucks. Ford has a pickup truck, and I know we were going to look at that. We could possibly start in our Annapolis, since we have the charging station here, but at least start in our Annapolis location. Because they do use pickup trucks. And there was some conversation of using some of the proceeds from the Volkswagen suit to do that. So --

TREASURER KOPP: Right. That would be great.

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LIEUTENANT GOVERNOR RUTHERFORD: -- I saw the

Secretary was coming online. I'm sorry?

TREASURER KOPP: Secretary Brinkley was talking about driving a Ford F-150 at some point in the future, I think. Others can use these trucks, too.

LIEUTENANT GOVERNOR RUTHERFORD: Yeah, he's a future farmer of America. Secretary Churchill?

MR. CHURCHILL: Good morning, Lieutenant Governor, Madam Treasurer, Mr. Comptroller. For the record, I'm Ellington Churchill, Secretary for the Maryland Department of General Services. The department has 34 items on our Agenda today, including two supplementals. Revisions have been submitted for 16, 30, and 34, and the department is withdrawing Items 4 and 12. And we can answer questions at this time.

LIEUTENANT GOVERNOR RUTHERFORD: I know last week, or two weeks ago, the Comptroller mentioned the Delmarva Community Services. We have another CGL for them, and the great work that Santo Grande does there. The intergenerational facility that they are building there is going to be a wonderful addition to Dorchester County and the Cambridge area. Santo does a very good job. I've visited him several times, was there for the groundbreaking of the facility. They ran into a challenge with regard to the costs associated with steel, as steel went up, and with some of the tariffs. And so we were able, I was

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glad that we were able to put in our capital budget additional money to compensate for that and make sure that the project continued to go forward. So I don't know if Santo is on the line. That's not necessary. But I did want to give a shout-out to all the good work they are doing and particularly --

MR. CHURCHILL: -- from the, he's not available, Mr. Santo is not available.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. That's fine. I just give him kudos there.

TREASURER KOPP: He was there at the last meeting, I think. Was it the last meeting?

LIEUTENANT GOVERNOR RUTHERFORD: Yes. Yes.

TREASURER KOPP: And very much appreciated.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Well, good. I have a question on 10-AE.

MR. CHURCHILL: Ten, 10-AE having to do with architectural services for multiple construction projects, yes, sir.

LIEUTENANT GOVERNOR RUTHERFORD: Right. It's a modification. My question is on the compliance with MBE. The goal is 30 percent, but they are at zero and we are modifying? Putting more money into this?

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MR. CHURCHILL: I am going to ask that Lauren Buckler come to the microphone. She is the Assistant Secretary for Capital Construction and can explain this.

MS. BUCKLER: Good morning, members of the Board of Public Works. Lauren Buckler, Assistant Secretary for Design, Construction, and Energy. I have a feeling that we have a correction to the record to make. I know that it is not zero on the task orders that we've done. We do a task order by task order assessment to assign an MBE goal when we use the architectural contract, so we will get back to you with a correction on what the percentage is currently.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Thank you. And then just a follow up question to that. Are any of these prime contractors MBE or certified small businesses?

MS. BUCKLER: Yes. When we did this procurement originally, we did a subset of the procurement for Small Business Reserve. So we required a portion of the participants to be small business in order to be on this master contract. So it's about half of the list, but we can give you the ones that are and are not Small Business Reserve.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. Yeah, I would appreciate it if you would just let me know which ones are either small business or MBEs or both.

MR. CHURCHILL: We'll do that.

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LIEUTENANT GOVERNOR RUTHERFORD: Okay. Thank you.

And I have a question on 12-S, which is a service contract, opioid crisis campaign, systemwide campaign.

MR. CHURCHILL: 12-S has been withdrawn.

LIEUTENANT GOVERNOR RUTHERFORD: Oh, it was? Okay.

All right. I guess I missed that part. And then 14-S.

MR. CHURCHILL: 14-S having to do with statewide opioid awareness. I believe we have Dana Dembrow or Margie Donohue, who was the contract monitor for the department.

MR. DEMBROW: Hello, there.

LIEUTENANT GOVERNOR RUTHERFORD: Good morning.

MS. DONOHUE: Good morning. This is Margie Donohue.

LIEUTENANT GOVERNOR RUTHERFORD: Good morning.

MR. DEMBROW: Board, I'm happy to respond to questions on 14-S. 12-S was indeed withdrawn, and we'll be happy to answer questions about that at a subsequent time, Mr. Lieutenant Governor.

LIEUTENANT GOVERNOR RUTHERFORD: Thank you. This is a sole source, 14-S. Why is it a sole source? The document says they are on the only company that provides this service.

MR. DEMBROW: Yes. It's a very unusual advertising campaign that is made uniquely available by PSN. What they do is public service

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announcements and audio messaging of patients while they are at the pharmacy or at a doctor's office or an urgent care center. They reached 62 million impressions last year, on their last contract at least. They did 20 million extra. It's a very effective advertising campaign because you are reaching the patient at the time that they are going to be inquiring about excessive opioid prescriptions. And it is a unique provider.

LIEUTENANT GOVERNOR RUTHERFORD: Okay. And so they basically have a monopoly on those doctor commercials that, you know, I've been the doctor's office and seen these, like, rolling commercials. Usually it's like health stuff, and you know, ask your doctor X. So they have the monopoly on all that?

MR. DEMBROW: I believe that is the case. Ms. Donohue, I'll ask if you have anything to add?

MS. DONOHUE: PSM is, came to us as a recommendation from SAMHSA as well. They are uniquely qualified to deliver health related messages. I know that there are commercial type ads appearing in doctors' offices as well, but these are regarding health specific public service announcements.

LIEUTENANT GOVERNOR RUTHERFORD: Yeah. No, I believe I've seen probably these ads because they really weren't marketing a

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midst of a lot of frankly chaos and crisis. And I couldn't agree more with the Lieutenant Governor. This was a, it was hard to pull off, put it that way, because it's the first time we've done it.

TREASURER KOPP: And thanks to John Gontrum, too.

LIEUTENANT GOVERNOR RUTHERFORD: I was going to say something. John was a little nervous yesterday, or maybe it was the day before, when we were testing. And I said, John, we should publicize this. And he said, maybe the second time.

(Laughter.)

COMPTROLLER FRANCHOT: Also, John had an assistant, James, who I have a lot of confidence in, Point Du Jour, I think is his last name.

LIEUTENANT GOVERNOR RUTHERFORD: Okay.

COMPTROLLER FRANCHOT: Excellent staff person.

LIEUTENANT GOVERNOR RUTHERFORD: All right. Well thank you all, and stay safe, and support those small businesses.

COMPTROLLER FRANCHOT: Thank you.

(Whereupon, at 11:15 a.m., the meeting was concluded.)